



NEWS RELEASE

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GB Building Solutions increases net assets, profit and turnover

GB Building Solutions' annual results reveal increased turnover of £29.7million to £207million, a 16.7% rise from last year.

Operating profit increased by 19%, part of which was invested in restructuring the balance sheet in order to increase the share capital of the business; this entailed taking a one-off £720,000 penalty for the redemption of a loan note.

In addition the capital structure of the business has been strengthened via a £3.92m equity investment which has been used to repay the vendor loan note. The impact of this is to increase the net assets from £1.8m at June 2007 to £6.32m as at June 2008.

The consistent growth has been attributed to a solid base of repeat business: repeat business increased significantly to 60% of all work secured. The growth has also been due to a balanced mix of public and privately financed work and a spread across five sectors in which GB has extensive experience and a high level of expertise.

GB Building Solutions originated as a management buyout of MJ Gleeson's Building division three years ago in July 2005; it changed its name from Gleeson Building in January of this year.

Since the management buyout, GB has successfully secured and completed 27 contracts.

The outlook for the coming year is good despite the difficult financial environment with £202million already planned from a secured order book and public sector contracts providing protection against the slow down.

Martin Smout, chairman and chief executive of GB Building Solutions says, "We have always taken the approach that it is better to have steady and sustained growth based on a policy of



working in areas in which we have proven expertise, delivering projects on time and to budget and working in partnership with our clients.

“This has paid off for us over the past year even though the economic conditions have become more difficult. While we do not expect the global financial environment to enable us to grow over the forthcoming year, GB Building Solutions is in a strong financial condition; we therefore expect to consolidate the solid base we have established and to continue our growth as soon as the market starts to pick up again.”

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Notes for Editors

GB Building Solutions is a solutions-focused construction company which believes in adding value and delivering on the promises it makes to its customers.

GB Building Solutions has six offices based throughout England and undertakes a range of new build and refurbishment projects in both the public and private sectors. It specialises in five sectors:

- ❖ Accommodation
- ❖ Commercial
- ❖ Education
- ❖ Hotels and leisure
- ❖ Non–acute health

GB Building Solutions was previously known as Gleeson Building. The name change to GB Building Solutions is the final step in a transition that started with a management buyout of MJ Gleeson's building division in July 2005.